# School of Management

## Important Degree Information:

### B.Sc./M.A. Honours

The general requirements are 480 credits over a period of normally 4 years (and not more than 5 years) or part-time equivalent; the final two years being an approved honours programme of 240 credits, of which 90 credits are at 4000 level and at least a further 120 credits at 3000 and/or 4000 (H) levels. Refer to the appropriate Faculty regulations for lists of subjects recognised as qualifying towards either a BSc or MA degree.

### B.Sc./M.A. Honours with Integrated Year Abroad

The general requirements are 540 credits over a period of normally 5 years (and not more than 6 years) or part-time equivalent; the final three years being an approved honours programme of 300 credits, of which 60 credits are gained during the integrated year abroad, 90 credits are at 4000 level and at least a further 120 credits at 3000 and/or 4000 (H) levels. Refer to the appropriate Faculty regulations for lists of subjects recognised as qualifying towards either a BSc or MA degree.

### Other Information:

In the case of students who spend part of the Honours Programme abroad on a recognised Exchange Scheme, the Programme Requirements will be amended to take into account courses taken while abroad.

## Degree Programmes and Programme Requirements at:

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<th>Degree Programmes</th>
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| (M.A. Honours or B.Sc. Honours): Management | **Single Honours Management Degree:**  
   **Level 1:** 40 credits consisting of Passes in MN1001 and MN1002  
   **Level 2:** 40 credits consisting of Passes in MN2001, MN2002 with an average of 11 or better.  
   **Level 3:** at least 110 credits including MN3101, MN3102, (MN3201 and MN3202) or (MN3007 and MN3008), and 30 credits from MN4204 - MN4266  
   **Level 4:** at least 100 credits including MN4203 and 80 credits from MN4204 - MN4266 |
| (M.A. Honours): Management and Arabic, Art History, Classics, Economics, English, French\(^\wedge\), Geography\(\sim\), German\(^\wedge\), Integrated Information Technology, International Relations, Italian\(^\wedge\), Middle East Studies, Modern History, Philosophy, Psychology, Russian\(\sim\), Social Anthropology, Spanish\(^\wedge\). (B.Sc. Honours): Management and Computer Science, Economics, Geography\(\sim\), Geoscience, Internet Computing. \(^\wedge\) available also as 'with Integrated Year Abroad Degrees' \(\sim\) Timetable clash exists therefore this combination is subject to arrangement with both departments. | **Management element of Joint Honours Degrees:**  
   **Level 1:** 40 credits consisting of passes in MN1001 and MN1002  
   **Level 2:** 40 credits consisting of passes in MN2001, MN2002 with an average of 11 or better.  
   **Level 3:** MN3101, MN3102, and at least another 10 credits  
   **Level 4:** MN4203 and at least 50 credits from MN4203 - MN4264 |
### Degree Programmes

#### (B.Sc. Honours): Management with French or Spanish
- Management element of Major Degree Programme:
  - **Level 1:** 40 credits consisting of passes in MN1001 and MN1002
  - **Level 2:** 40 credits consisting of passes in MN2001, MN2002 with an average of 11 or better.
  - **Level 3:** 40 credits consisting of MN3101 and MN3102 and a further 20 credits from MN4204 - MN4266
  - **Level 4:** 20 credits from MN4203 and 80 credits from MN4204 - MN4266.

- Management element of Minor Degree Programme:
  - **Level 1:** 40 credits consisting of passes in MN1001 and MN1002
  - **Level 2:** 40 credits consisting of passes in MN2001, MN2002 with an average of 11 or better.
  - **Level 3:** 40 credits consisting of MN3101 and MN3102.
  - **Level 4:** 20 credits from MN4203 and up to 20 credits from MN4204 - MN4266.

#### (B.Sc. Honours): Management Science
- Single Honours Management Science Degree:
  - **Level 1:** 80 credits consisting of passes in MN1001 and MN1002, MT1001, MT1002, MT1007
  - **Level 2:** 100 credits consisting of passes in MT2001, MT2004. Also MN2001, MN2002 with an average of 11 or better.
  - **Level 3:** at least 110 credits including MN3101, MN3102, (MN3201 and MN3202) or (MN3007 and MN3008), 30 credits from MT4610, MT4608, MT4527, MT4532, MT4533, and the rest from MN4204 - MN4266.
  - **Level 4:** at least 100 credits including MN4203, 30 credits from MT4610, MT4608, MT4527, MT4532, MT4533, and the rest from MN4204 - MN4266.

- Management Science element of Joint Honours Degrees:
  - **Level 1:** 80 credits consisting of Passes in MN1001, MN1002, MT1001, MT1007
  - **Level 2:** 40 credits consisting of passes in MN2001, MN2002 with an average of 11 or better.
  - **Level 3:** 40 credits consisting of MN3101, MN3102, and at least another 30 credits from MT4610, MT4608, MT4527, MT4532, MT4533
  - **Level 4:** 20 credits from MN4203 and at least 20 credits from MN4204 - MN4266, 15 credits from MT4610, MT4608, MT4527, MT4532, MT4533

#### (M.A. Honours): Modern Languages with Management
- Management element of Minor Degree Programme:
  - **Level 1:** 40 credits consisting of passes in MN1001 and MN1002
  - **Level 2:** 40 credits consisting of passes in MN2001, MN2002 with an average of 11 or better.
  - **Level 3:** 40 credits consisting of MN3101 and MN3102.
  - **Level 4:** 20 credits from MN4203 and up to 20 credits from MN4204 - MN4266.
Modules

Interdisciplinary (ID) Modules
This School contributes to an inter-disciplinary module – ID1002 Sustainability: ensuring our common future. This appears in the Interdisciplinary Section of the Catalogue (Section 21)

Management (MN) Modules

MN1001 Organisations and Society
Credits: 20.0 Semester: 1
Description: This module introduces students to three aspects of management. Firstly, People and Work looks at theoretical perspectives and practical problems in understanding people at work and how they are managed. Secondly, Theory of Organisations takes an historical view of managerial ideas and concepts. Thirdly, Understanding the Macro Business Environment analyses changes in key environmental forces, the impact of such changes on organisations and the implications for managers.
Class Hour: 4.00 pm
Teaching: Four lectures and one tutorial.
Assessment: Continuous Assessment = 30%, 2 Hour Examination = 70%
Re-Assessment: 3 Hour Examination = 100%

MN1002 Organisations and Analysis
Credits: 20.0 Semester: 2
Description: This module examines some of the main analytical approaches and techniques required by managers. Firstly, it examines how managers can acquire and analyse business data. Secondly, there is an introduction to financial accounting concepts and techniques. Finally, the integration of these approaches is developed by the use of a case study.
Class Hour: 4.00 pm
Teaching: Four lectures and one class.
Assessment: Continuous Assessment = 30%, 2 Hour Examination = 70%
Re-Assessment: 3 Hour Examination = 100%

MN2001 Management and Society
Credits: 20.0 Semester: 1
Prerequisites: MN1001 and MN1002
Description: The multidisciplinary nature of management is reflected in this module. It examines the conceptual frameworks and techniques of three important contributory disciplines: Marketing, Organisational Behaviour and Consumer Behaviour. In doing so, the module will develop an understanding of the growth of Marketing and its role in management, give consideration to how the behaviour of individuals and groups in organisations may be understood and managed and also show how managers might better appreciate the markets and market forces they are committed to dealing with.
Class Hour: 3.00 pm
Teaching: Four lectures and one tutorial.
Assessment: Continuous Assessment = 30%, 2 Hour Examination = 70%
Re-Assessment: 3 Hour Examination = 100%
Management

MN2002 Management and Analysis

Credits: 20.0  
Semester: 2

Prerequisites: MN1001 and MN1002

Description: Building upon MN1002, the analytical skills and insights required for management are further developed here. Firstly, economic theories of the firm are introduced to highlight the ways in which a firm’s environment, corporate objectives and organisational form may affect the organisation’s behaviour and performance. Secondly, concepts for analysing and understanding buyer behaviour are considered. Thirdly, the analysis of financial data is developed by considering the theory and practice of financial and management accounting. The latter requires students to prepare a set of accounts, cost products and make decisions on the basis of financial information.

Class Hour: 3.00 pm

Teaching: Four lectures and one tutorial.

Assessment: Continuous Assessment = 30%, 2 Hour Examination = 70%

Re-Assessment: 3 Hour Examination = 100%

The details of the Honours modules – that is 3000 and 4000(H) level modules – which relate to the programmes listed in this section, are available in the Honours Course Catalogue.