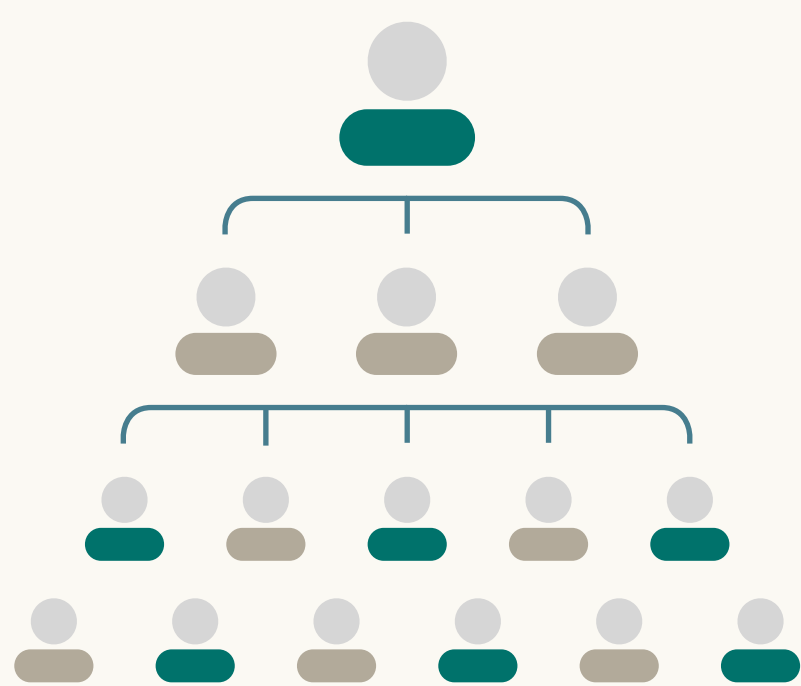


# KE OFFICE



## INITIAL ENQUIRY FLOW OF INFORMATION



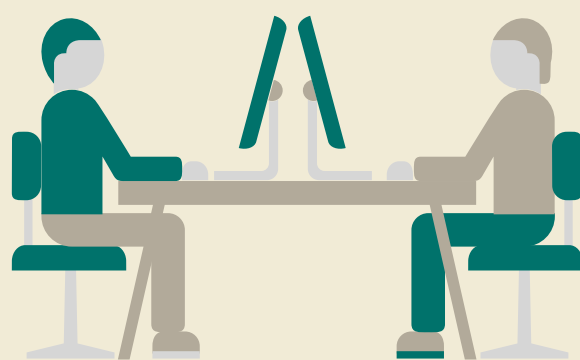
FLOW OF INFO

Business development manager,  
business innovation manager...

Directors of research, directors of postgraduates,  
heads of school...

Academics, researchers, fellows, technicians,  
postgraduates...

## WHAT CAN YOU EXPECT FROM A KE OFFICE?



### Making connections

Scoping capabilities,  
finding project partners  
and connecting them.



### Leveraging funding

Advice on, and help  
securing, collaborative  
funding.



### Project management

Light touch project  
management. Proactive  
engagement on request.

