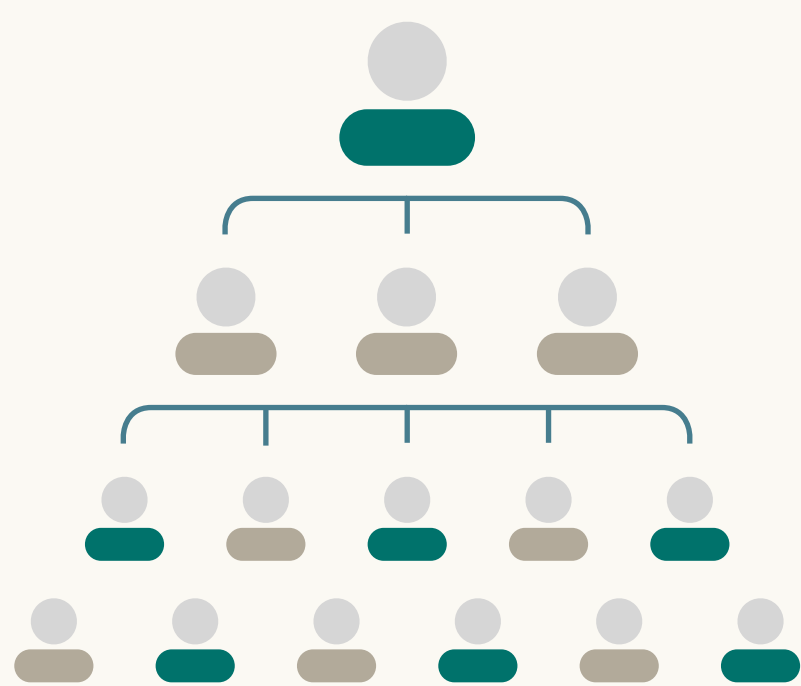


KE OFFICE



INITIAL ENQUIRY FLOW OF INFORMATION



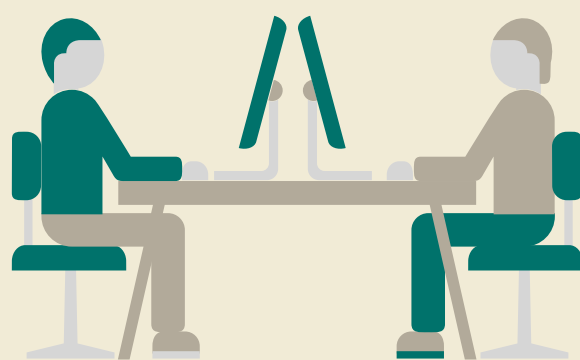
FLOW OF INFO

Business development manager,
business innovation manager...

Directors of research, directors of postgraduates,
heads of school...

Academics, researchers, fellows, technicians,
postgraduates...

WHAT CAN YOU EXPECT FROM A KE OFFICE?



Making connections

Scoping capabilities,
finding project partners
and connecting them.



Leveraging funding

Advice on, and help
securing, collaborative
funding.



Project management

Light touch project
management. Proactive
engagement on request.

