Come to the Careers Fair to meet employers, both large graduate recruiters and SMEs, organisations and professional bodies from a wide range of sectors including: sales & marketing logistics, finance, administration, HR, procurement and business, offering graduate roles, internships and postgraduate study. This is a great opportunity to find out about potential careers. Students of all years and subjects welcome to attend.

Friday 12 October 2018 @ 12:00 - 15:00
Club 601, Students’ Union
LIST OF EXHIBITORS

Accenture
Al-Maktoum College of Higher Education
AON
Army
Baillie Gifford
Bank of America Merrill Lynch
Barclays (also attending Science & Technology Careers Fair – Wednesday 17 October)
BDO LLP
British Council Scotland
Deloitte (also attending Science & Technology Careers Fair – Wednesday 17 October)
Dyson
Edinburgh Airport Limited
ENABLE Scotland
Entrepreneurial Scotland – Saltire Scholar Internship Programme (also attending Science & Technology Careers Fair – Wednesday 17 October)
Evercore
EY (also attending Science & Technology Careers Fair – Wednesday 17 October)
FDM Group
Frontline
Lloyds Banking Group
London Business School
Love the Oceans Marine Conservation (also attending Science & Technology Careers Fair – Wednesday 17 October)
Merkle
PA Consulting (also attending Science & Technology Careers Fair – Wednesday 17 October)
Procter & Gamble
PwC (also attending Science & Technology Careers Fair – Wednesday 17 October)
Royal College of Psychiatrists
Ruffer LLP
ScotGrad – graduate jobs and summer placements across Scotland
Teach First (also attending Science & Technology Careers Fair – Wednesday 17 October)
Teaching Makes People
TPP (The Phoenix Partnership)
(also attending Science & Technology Careers Fair – Wednesday 17 October)
University of St Andrews – CAPOD (Centre for Academic, Professional and Organisational Development)
(also attending Science & Technology Careers Fair: Wednesday 17 October and the Law Fair: Wednesday 10 October)
University of St Andrews – Postgraduate Admissions
(also attending Science & Technology Careers Fair: Wednesday 17 October)
Work Shadowing; Santander SME Internship Schemes
(also attending Science & Technology Careers Fair: Wednesday 17 October and the Law Fair: Wednesday 10 October)
Zopa Ltd
Making the most of Careers Fairs

Knowing what to say when approaching Exhibitors at a Fair can be a bit nerve wracking. Working out in advance what you want to find out will boost your confidence.

A CHANCE TO IMPRESS OR GET SOME FREEBIES?

A Careers Fair is a unique opportunity to meet lots of employers in one place. Making the most of it means you have to know why you are attending, have a plan of action and be prepared.

Do you want to:

- Explore what differentiates employers to help you decide if you might be interested in starting your career there?
- Find out more about what jobs actually involve?
- Are you interested in hearing about the working culture/environment?
- Would you like to practise speaking to employers to build your confidence for later job searching?

All of those are possible, but each requires preparation.

Preparing will help you feel relaxed and confident - which is a whole lot more impressive to employers than wandering around looking bemused!

PLANNING YOUR VISIT

- Before you go into the Fair, spend a few minutes reviewing the Exhibitor details in this Careers Fair Guide.
- Make a list of the top 6–8 you definitely want to meet and locate their stand on the Floor Plan
- Prepare a list of questions you want to ask recruiters and any graduate trainees. Here are a few suggestions:
  - Tell me about your current role. What does a typical day look like for you?
  - What do you enjoy most about your work? What do you enjoy least about your work?
  - What kinds of problems and challenges do you have to deal with?
  - What skills/qualifications/experiences are vital in getting into this career?
  - What are the best things about your employer? Is there anything you would change if you could?
  - What’s it like working for your employer? What type of employee fits in well?
  - What do the strongest applicants get right?
  - Is there one thing that makes an application stand out? If so, what is it?
  - What top tips would you give me about applying and working there if I’m successful?
  - What’s the main reason candidates are unsuccessful?

DURING THE FAIR

- Approach Exhibitors with a smile, firm handshake and positive attitude. Remember to introduce yourself before you ask your questions.
- Ask your questions and note down anything you find out. Take a copy of their information if you are interested in following-up.
- Keep an open mind. Speak to Exhibitors who are not in your top 6-8 to see how they compare and whether or not there are any interesting opportunities for you.

REMEMBER: You are talking to recruiters or alumni from St Andrews or elsewhere. Be polite and friendly, but keep it professional.
Accenture

Accenture is a leading global professional services company, providing a broad range of services and solutions in strategy, consulting, digital, technology and operations.

Combining unmatched experience and specialized skills across more than 40 industries and all business functions—underpinned by the world’s largest delivery network—Accenture works at the intersection of business and technology to help clients improve their performance and create sustainable value for their stakeholders. With 449,000 people serving clients in more than 120 countries, Accenture drives innovation to improve the way the world works and lives.

Visit us at www.accenture.com

Job Functions/Vacancies
Graduate opportunities and Internships – Consulting; Technology
We will have more details available at our stand.

Other Information eg specific requirements; application method; closing date
- Applications can be made online.

Subjects
Any subject

Accenture offers internships.
Accenture is happy to receive CVs at the Fair.

www.accenture.com

Al-Maktoum College of Higher Education

Established in 2001, Al-Maktoum College is a not-for-profit educational charity, and one of the few private colleges of higher education in the UK.

It is neither a mosque nor a religious institution with no political and/or ideological agenda. Students and staff are from all over the world, including Dundee and are of all religions and none.

Al-Maktoum College promotes education and multiculturalism while building bridges between the Muslim and western worlds. This is done by providing a scientific study of the Middle East and Islam in parallel with western
tradition and knowledge. This creates first-class academic training in a friendly atmosphere, where students form a lively community in and out of the classroom.

The College aims to promote thought-provoking debates and an intellectual and scientific understanding of Middle Eastern and Islamic Studies. It is also aiming to widen its educational programmes into new subject areas including Business Studies and Management and Leadership in collaboration with the Scottish Qualifications Authority (SQA).

Courses start in January and September each year and last from 12 weeks (1 semester) to 7 months.

**Job Functions/Vacancies**

SQA accredited units & courses:

- Arabic Language (beginners to advanced classes)
- Arabic for Business (subject to demand)
- Introduction to Islamic Studies
- Islamic Ethics
- Women & Islam
- Research Methods
- Islamic Economics & Finance
- Islamic Commercial Law
- Applied Islamic Banking & Insurance
- Islamic Accounting & Auditing

**Other Information** eg specific requirements; application method; closing date

Fee bursaries are available to University of St Andrews students.

https://www.almcollege.org.uk/study/

**Subjects**

Any subject

Al-Maktoum College offers ambassador work.

Al-Maktoum College does not wish to receive CVs at the Fair.

https://www.almcollege.org.uk/study/

**AON**

Few things are certain in life. Economic upheaval, political crises, natural disasters – and plenty more besides – all mean the world can be full of surprises.

At Aon, we draw on the expertise of over 50,000 people to help the biggest names in business plan for every eventuality. Our size, global network and emphasis on innovation mean where we lead, the industry follows.

Depending on the area you join, you’ll be using your numeracy, analytical abilities and strong communication skills to help clients address key questions that affect their businesses.

What will be the impact of rising life expectancy?

How would the collapse of the Eurozone affect the world economy? Aon’s business is to provide the answers.
**Job Functions/Vacancies**

We have intern and graduate opportunities across a number of areas including:

- actuarial consulting
- insurance, reinsurance and risk management
- investment consulting
- employee benefits broking and consulting
- captive solutions or human capital consulting

**Other Information eg** specific requirements; application method; closing date

All applications must be submitted online via the link below:

[www.aonearlycareers.co.uk/](http://www.aonearlycareers.co.uk/)

**Subjects**

Any subject; Any numerate subject; Mathematics & Statistics

AON offers internships/vacation work.

AON does not wish to receive CVs at the Fair.

[www.aon.com/](http://www.aon.com/)

---

**Army**

The British Army protects the United Kingdom's interests at home and abroad, providing a safe and secure environment in which all British citizens can live and prosper.

**Job Functions/Vacancies**

Lead from the front, do something that matters, and put other people first. Become a British Army Officer and you'll get much more from life than you ever would with a civilian career – you'll become part of a tradition of leadership and selfless service that stretches back hundreds of years.

Find where you belong. Become an Army Officer.

Full Service or Reservist. Roles in Combat, Engineering, Logistics & Support, Intelligence, IT & Comms, HR & Finance, Medical, Music & Ceremonial.

Your route to commission starts at the Royal Military Academy, Sandhurst. You'll learn everything from fundamental skills like outdoor survival and weapons handling, to big-picture military strategy and the theoretical elements of leadership. You’ll train alongside fellow cadets from all over the world and make some of the best friends you've ever had.

- Earn £31,232 upon completion of training;
- Take command of up to 30 soldiers upon commissioning;
- Get 30 days’ annual leave (plus bank holidays) and a final salary pension;
- Play sport and enjoy access to world-class gym facilities and training;
- Take part in adventurous training activities from skydiving to skiing.
**Other Information eg specific requirements; application method; closing date**

**Title:** --------Army Officer  
**Location:** ----Nationwide  
**Discipline:** ---Any  
**Deadline:** ----On-going  
**Salary:** ------£31,232 upon completion of training

Apply online:  [www.army.mod.uk/careers](http://www.army.mod.uk/careers)

**Subjects**

Any subject

Army does not offer internships/vacation work.

Army is happy to receive CVs at the Fair.

[www.army.mod.uk/careers](http://www.army.mod.uk/careers)

---

**Baillie Gifford**

Baillie Gifford was established as an investment management partnership over 100 years ago. Today, with more than 1,000 people based in Edinburgh, we are a leading independent global investment management business with over £180 billion under management.

Our investors research a company’s potential to grow significantly in the next five to ten years, which is often influenced by many diverse and conflicting factors. That means questioning everything that happens around us, and anticipating the consequences of local, regional and global events. In other words, we try to foresee what the future holds.

**Job Functions/Vacancies**

- Investment Research Graduate Programme
- Business Operations Graduate Programme
- Application Development Graduate Programme
- Technical Infrastructure Graduate Programme
- Application Development Summer Placement
- 12-15 month Technical infrastructure Placement
- Business Operations Summer Placement

**Other Information eg specific requirements; application method; closing date**

For our Investment Research Programme we encourage applications from all degree subjects, in particular humanities, social sciences and science as well as postgraduate students. You can also be studying any subject to apply for Business Operations or the Application Development Graduate Programmes, but for the latter you will need an interest in Software Development and knowledge of one programming language. Finally, our Technical Infrastructure programme is for those studying Computer Science.

To find out more information and apply please go to  [https://graduates.bailliegifford.com/](https://graduates.bailliegifford.com/)
The closing date for Investment Research and Business Operations is the 31st December 2018. Apply by the 30th November 2018 for the Application Development and Technical Infrastructure programmes.

You can find out more and apply for our graduate schemes at www.bailliegifford.com/graduates and our internships at www.bailliegifford.com/internships

Subjects
Any subject

Baillie Gifford offers internships/vacation work.
Baillie Gifford does not wish to receive CVs at the Fair.
https://graduates.bailliegifford.com/

Bank of America Merrill Lynch

Bank of America is one of the world's leading financial institutions, serving individual consumers, small- and middle-market businesses, large corporations and governments with a full range of banking, investing, asset management and other financial and risk management products and services.

At Bank of America Merrill Lynch we are guided by a common purpose to help make financial lives better. We deliver on this through responsible growth, our commitment to shared success, and Environmental, Social and Governance (ESG) leadership. Through our own experience and our global research, we know that sound ESG policies drive economic growth in sustainable ways – helping to create jobs, transform communities and foster economic mobility.

We know that our inclusive culture and diverse range of employees, make us stronger and are critical to our company’s sustainability. Our efforts start with young people helping to provide them with the inspiration, tools and confidence to make the transition from school to sustainable employment.

Job Functions/Vacancies
- Insight Programme
- Summer Internships
- Full-time Analyst and Associate Programmes

We’re committed to offering opportunities to the very best of graduate talent across a huge range of areas - Compliance, Corporate Audit, Corporate Treasury, Global Banking and Markets Wholesale Credit, Global Corporate & Investment Banking, Global Markets, Global Research, Global Transaction Services, Market Risk, Quantitative Management and Technology.

Other Information eg specific requirements; application method; closing date
Apply online at campus.bankofamerica.com

Application deadlines:
- Full-time: 25 October 2018
- Full-time Technology: 15 November 2018
- Summer Internships: 15 November 2018
- Spring Insight programme: 3 January 2019
Subjects

Any subject

Bank of America Merrill Lynch offers internships/vacation work. Bank of America Merrill Lynch does not wish to receive CVs at the Fair – online application only.

www.bankofamerica.com/

Barclays

Barclays is a transatlantic consumer, corporate and investment bank offering products and services across personal, corporate and investment banking, credit cards and wealth management, with a strong presence in our two home markets of the UK and the US.

With over 325 years of history and expertise in banking, Barclays operates in over 40 countries and employs approximately 85,000 people. Barclays moves, lends, invests and protects money for customers and clients worldwide.

Job Functions/Vacancies

We have a range of Graduate, Internship and Spring opportunities for those seeking careers in the following:

- Business Banking
- Consumer Banking and Cards
- Corporate Banking
- Functions
- Investment Banking
- Markets (Sales, Trading and Research)
- Technology
- Wealth (Private Banking and Wealth and Investments)

Other Information eg specific requirements; application method; closing date

How many people do we recruit?

Graduates and interns – 600 globally
EMEA - 370

How do we select?

Our recruitment process represents a different way of thinking for our industry. We're interested in you as an individual and how your skills and potential will help us become the best bank we can be. It focuses on offering you an innovative and educational experience – and providing us with the most objective and fair way to see the best in our applicants.

Through the process, you’ll gain an insight into working for Barclays, the skills needed to succeed and tailored feedback along the way. To start, all you need is to decide where you want to apply and register your details (no CV’s or long applications).

You will then be invited to:
1. Business Insight (Stage 1 & 2)
2. Barclays Business Meeting (Final Stage)
Subjects

Any subject

Barclays offers internships/vacation work.
Barclays does not wish to receive CVs at the Fair.

https://joinus.barclays/eme/internships/
https://joinus.barclays/eme/graduate-opportunities/

BDO LLP

BDO is the leading accountancy and business advisory firm, aimed at mid-market businesses.

We work with AIM listed companies, Financial Services, Healthcare, Leisure and Hospitality, Retail, Manufacturing Companies, Growing Technology and Media companies and many more including Not for Profit, Public Sector, Real Estate and Professional Services, both in the UK and internationally.

Job Functions/Vacancies

On our three-year programme, you’ll get paid study leave to work towards recognised industry qualifications. We’ll support you during your exams and we’ll cover your exam fees.

Along the way, you’ll enjoy excellent support including coaching and mentoring. We’re here to support you the whole way.

Other Information eg specific requirements; application method; closing date

2:2 and above or equivalent 3 A Levels A*-C any subject (excluding General Studies) & A* - C for GCSE English Language & Maths.

Online Application Form, Online Tests, Video Interview, Assessment Day.

Subjects

Any subject

BDO offers internships.
BDO does not wish to receive CVs at the Fair.

https://bdoearlyincareer.co.uk/graduate-programme/

British Council Scotland

The British Council is the UK’s international cultural relations organisation, working for more than 80 years in 110 countries worldwide to forge links between people in the UK and other countries, building engagement and trust through the exchange of knowledge and ideas.

One of our charitable purposes is to: “encourage cultural, scientific, technological and other educational cooperation between the United Kingdom and other countries”.

Find out more about us at

English Language Assistants:
https://www.britishcouncil.org/study-work-abroad/outside-uk/english-language-assistants

Job Functions/Vacancies

English Language Assistant teaching placements abroad (teaching, languages), with assistantships available in:

- Argentina
- Austria
- Belgium
- Canada
- Chile
- China
- Colombia
- Ecuador
- France
- Germany
- Italy
- Mexico
- Spain
- Switzerland

Other Information eg specific requirements; application method; closing date

Application method - online
Opening date – mid-November
Closing date – mid-February

Specific requirements:

For most destinations you must hold an EU passport, have completed at least two years of university, and be a native-level speaker of English. This depends on each individual country, and further criteria does apply. This information can be found at: https://www.britishcouncil.org/study-work-abroad/outside-uk/english-language-assistants/eligibility

Subjects

Any subject

British Council Scotland offers paid internships.
British Council Scotland does not wish to receive CVs at the Fair.

www.britishcouncil.org/study-work-abroad/outside-uk/english-language-assistants
Deloitte

Deloitte is a business that doesn’t just recognise your need to remain curious, but fully embrace it. Here, you’ll follow a career path that enables you to be true to yourself.

To think bigger, think creatively and deliver real impact. Deloitte is reshaping both the business and technology landscape. From Human Capital and Tax Consulting to Technology and Cyber. We’re delivering end-to-end improvement programmes, turning disruption into opportunity, and redesigning the art of Audit through automation – you could be part of it.

Job Functions/Vacancies

Please refer to our website for further information about our Graduate Programmes, Industrial Placements, Summer Vacation Scheme Internships and Spring into Deloitte Scheme.

Other Information eg specific requirements; application method; closing date

Applications are on-going and online. Please go to www.deloitte.co.uk/students

Subjects

Any subject

Deloitte offers internships/vacation work.

Deloitte does not wish to receive CVs at the Fair.

www.deloitte.co.uk/students

Dyson

We’re Dyson. A global technology enterprise.

We transform every category we enter with iconic re-inventions that simply work better. Whether Engineers or Marketeers our people apply ‘wrong thinking’, experiment without fear, and create both machines and experiences that defy convention.

With ever-expanding interests from personal care to electric vehicles, we are on the lookout for graduates and interns who have a passion for solving problems and can contribute to the future of cutting-edge technology.

Job Functions/Vacancies

We have a variety of graduate opportunities available across our business, commercial and research, design and development functions.

We also offer 3 month, 6 month and 12 month internships within our research, design and development teams as well as 12 month placements within some of our other business functions.

Other Information eg specific requirements; application method; closing date

Each role will have specific criteria, please refer to the individual job advert on our careers website for further details.

**Subjects**

Any subject; Computer Science; English; International Relations; Modern Languages

Dyson offers internships/vacation work.

Dyson does not wish to receive CVs at the Fair.


---

**Edinburgh Airport Limited**

Edinburgh Airport is Scotland’s busiest airport, seeing 13.4 million passengers pass through its terminal in 2017. It contributes significantly to the growth of Scotland and the city of Edinburgh. Its strategy is simple but ambitious – it is where Scotland meets the world. By providing choice to its customers it will continue to grow, creating more wealth in Scotland, generating more jobs and ultimately growing the reach of our country.

Edinburgh Airport is a key contributor to the Scottish economy, supporting over 23,000 jobs across Scotland and contributing approximately £1 billion to the Scottish gross value added (GVA), with over £500 million of this in Edinburgh alone.

Edinburgh Airport has been owned since 2012 by a private equity investor which is very commercially focussed. The owners incentivise growth in the business which encourages an innovative and fast-paced working environment.

**Job Functions/Vacancies**

Finance, Accountancy – 2019 ICAS Graduate Trainee role

**Other Information eg specific requirements; application method; closing date**

Application method: through Edinburgh Airport’s recruitment website.

Closing date: 30 November but applications encouraged earlier.

Specific requirements: studying towards an Honours degree, preferable accountancy or business related, with a predicted grade of 2:1 or better.

**Subjects**

Any numerate subject; Economics & Finance; Management; Mathematics & Statistics

Edinburgh Airport Limited offers internships/vacation work.

Edinburgh Airport Limited is happy to receive CVs at the Fair.

[https://jobs.edinburghairport.com/](https://jobs.edinburghairport.com/)
ENABLE Scotland

ENABLE Scotland is a Scottish charity, working for an equal society for every person who has a learning disability.

We were founded in 1954 by five sets of parents of children who had a learning disability. They believed that their children had the same rights as everyone else. This is still what we believe and fight for today.

As the largest member-led learning disability charity in Scotland, our members are the voice of our organisation. We listen to them and act on the issues they think are most important.

Every day we:

Campaign to end discrimination and break down the barriers that prevent people who have a learning disability from living as equal members of society.

Raise funds to support families who have nowhere else to turn, and create more opportunities for people who have a learning disability to make connections and be active in their communities.

Provide personalised support that enables people who have a learning disability to find work, develop their skills and live the life they choose.

Job Functions/Vacancies

• Social Care

• Personal Assistants

Other Information eg specific requirements; application method; closing date

Online application form via our website

Subjects

Any subject

ENABLE Scotland offers internships/vacation work.

ENABLE Scotland is happy to receive CVs at the Fair.

https://www.enable.org.uk/

Entrepreneurial Scotland
Saltire Scholar Internship Programme

The Saltire Scholars Programme aims to find, fuel and spark the next generation of leaders for Scotland. We do this through offering 8, 10 and 12 week fully-funded internships for penultimate year Undergraduate students. We accept applications from all degree backgrounds and due to the diversity of our host companies, we have something to offer everyone.

We work with well-recognised multinationals like GlaxoSmithKline and Barlays, entrepreneurial start-up companies and not-for-profit organisations. 70% of our internships take place outside of Scotland. Interns go on to join our alumni network post-internship to help continue their professional development even after their placement has finished.
Job Functions/Vacancies

We work with a wide array of companies who are from all sectors (public, private and third) and represent industries including: life sciences; publishing; fashion; financial and business services; manufacturing; oil and gas; not-for-profit; and engineering.

Examples of internship projects have been:

- operations analyst
- business investment
- marketing and communications intern
- training and development intern
- project management intern
- automation engineering intern
- IT development intern
- commercial retail insurance intern
- global supply chain and logistics
- gas turbine performance intern
- drug discovery intern
- lab technician intern

Other Information eg specific requirements; application method; closing date

The programme is only open to penultimate year students or students who are in their 3rd or 4th year of a 5-year integrated Masters degree.

Our application process starts with an online competency-based application. Should candidates be shortlisted, they will be invited for an interview.

Opening date for applications is 11 October. Closing date is 13 November.

Subjects

Any subject

Saltire Scholars Programme does not offer internships/vacation work.

Saltire Scholars Programme does not wish to receive CVs at the Fair.

www.entrepreneurialscotland.com/saltire-scholar-internship-programme

Evercore

Established in 1995, Evercore is a leading global independent investment banking advisory firm. Evercore advises a diverse set of investment banking clients on a wide range of transactions and issues and provides institutional investors with high quality equity research, sales and trading execution that is free of the conflicts created by proprietary activities.

The firm also offers investment management services to high net worth and institutional investors. With offices in North America, Europe, South America, Asia and the Middle East Evercore has the scale and strength to serve clients globally through a focused and tailored approach designed to meet their unique needs.

More information about Evercore can be found on the Company’s website at www.evercore.com
**Job Functions/Vacancies**

We are recruiting for summer interns and graduates to start at our London office in the summer of 2019. In addition, we offer Spring Week opportunities in April 2019 for students in their first year of studies.

Number of graduate hires for 2019: 10-15
Number of summer intern hires for 2019: 10-15
Number of spring week hires for 2019: 12

**Other Information eg specific requirements; application method; closing date**

Graduate Applications – Monday 20 August 2018–Friday 26 October
Summer Intern Applications – Monday 24 September–Friday 9 November
Spring Week Applications – Monday 3 December–Friday 14 December

**Subjects**

Any subject

Evercore offers internships/vacation work.
Evercore does not wish to receive CVs at the Fair.

[www.evercore.com](http://www.evercore.com)

---

**EY**

*Start today. Change tomorrow.*

Wherever you are in your career, EY will help you keep learning, evolving and building the future that’s right for you.

We help some of the largest, most influential businesses worldwide navigate ever changing markets and the new technology that’s driving them. We do this throughout our Assurance, Consulting, Tax and Transactions business areas.

With 250,000 experts around the world, our people get the support and opportunities they need to create the careers they want. We believe they work best when they’re free to be themselves, so we've created a welcoming, flexible culture that focuses on helping everyone learn new skills for the future.

If you’re interested in shaping the way organisations do business and influencing the world we live in, discover a role that’s right for you at: [www.ukcareers.ey.com/students](http://www.ukcareers.ey.com/students)

**Job Functions/Vacancies**

- Finance
- Business
- Technology
- IT
- Accounting
- Management Consulting
- Actuarial

Other Information eg specific requirements; application method; closing date
Application closing date: 15 November 2018

Subjects
Any subject

EY offers internships/vacation work.
EY does not wish to receive CVs at the Fair.
www.ukcareers.ey.com/students

FDM Group

FDM is an international professional services provider with a focus on IT. FDM’s Careers Programme provides a tailored blend of specialist development. We transform talented university graduates, ex-forces personnel and returners to work into professional IT and business consultants.

Globally, our training streams include a variety of business and technical pathways, such as Business Intelligence, Software Development, Project Support Office, Business Analysis, IT Service Management, Software Testing and Risk, Regulation and Compliance. After the initial training, our graduates progress to represent us as FDM Consultants on one or more client assignments for a minimum of two years.

The FDM Careers Programme eradicates the “catch-22” hurdle of qualifications without experience, providing graduates with quality IT and business training, invaluable commercial experience and the opportunity for lucrative career progression.

Job Functions/Vacancies
- Software Development
- Business Intelligence
- Production Support
- Software Testing
- Business Analysis
- Project Support Officer
- Risk, Regulation and Compliance

Other Information eg specific requirements; application method; closing date

What we’re looking for:
- Excellent communication skills and an ability to build relationships
- Ambitious, with a drive to succeed within the digital sector
- Degree of 2.2 or higher, preferably within a business discipline
- Strong analytical ability
- Good decision-making skills within fast-paced environments

Apply: www.fdmgroup.com/uk/apply/?cs=gradjobs&utm%20source=gradjobs&utm_medium=email&utm_campaign=gradtech

Further Information: www.fdmgroup.com/uk/about/

**Subjects**

Any subject

FDM offers internships/vacation work.

FDM is happy to receive CVs at the Fair.

www.fdmgroup.com/uk/about/

---

**Frontline**

At least half a million children in England don’t have a safe or stable home. These children and their families face some of the worst life chances, but we know that great social work has the power to change this. That’s why Frontline recruits and develops outstanding individuals to be social workers and leaders to transform the lives of the most vulnerable children and families.

**Job Functions/Vacancies**

- Leadership Development Programme for graduates and career changers who want to become qualified social workers
- Brand Manager opportunities
- Student Internships
- Graduate Internships

**Other Information** eg specific requirements; application method; closing date

In order to be eligible for our programme you will need to have all of the following:

- A 2:1 or higher in your first undergraduate honours degree (predicted or obtained)
- Grade C or above in Maths and English GCSE (or equivalent)
- Applicants must demonstrate competence in IT as well as spoken and written English
- Eligibility to work in the UK

All necessary documents will need to be seen at Assessment Centre stage. Please note we are unable to consider any requests for extenuating circumstances.

If English is not your first language you may be required to provide evidence of a relevant qualification or test.
We are looking for your potential to become an outstanding children's social worker and leader, who is able to empower families to achieve positive change. Throughout the application process we will assess your ability through our competencies. Please consider each competency carefully at every stage of the application process;

- **Motivation and Commitment**: we want you to demonstrate your motivation to work with children and families as a social worker, as well as commitment to Frontline’s mission and programme.

- **Empathy and Relationship Building**: we will look at how you build effective and professional relationships, create trust and respond with empathy.

- **Effective Communication**: Good social workers will effectively communicate with a range of colleagues, children, families and external stakeholders. We will be looking for your ability to use appropriate and varied communication with others.

- **Analysis and Adaptability**: we want you to demonstrate your ability to make sound judgements, identify risk analyse key pieces of information.

- **Leadership**: Social Workers empower and support others, recognise different viewpoints and have the confidence to make decisions in the face of uncertainty and opposition.

**Subjects**

Any subject

Frontline offers internships/vacation work.

Frontline does not wish to receive CVs at the Fair.

https://thefrontline.org.uk/

---

**Lloyds Banking Group**

At Lloyds Banking Group, we’re redefining financial services, and we’re looking for new talent to help our 30 million customers progress in the digital age. Whatever your experiences or background, we’ll help you to embrace your passions and strengths – and to discover new ones.

Whether you’re interested in building relationships with global businesses, developing the next generation of digital banking or leading community projects, you can help us build the bank of the future.

We encourage individuals from every kind of background to apply. And it shows. Recently, we were named a Times Top 50 Employer For Women, and Euromoney awarded us the Best Bank in the World for Diversity and Inclusion. If you’re looking for a career with impact – we have a job for you.

Discover careers with real impact today.

**Job Functions/Vacancies**

Graduate opportunities and internships.

For further information on these opportunities please refer to our website: [www.lloydsbankinggrouptalent.com](http://www.lloydsbankinggrouptalent.com)

**Other Information eg specific requirements; application method; closing date**

Please apply online at: [www.lloydsbankinggrouptalent.com](http://www.lloydsbankinggrouptalent.com)
Subjects
Any subject

Lloyds Banking Group offers internships.
Lloyds Banking Group does not wish to receive CVs at the Fair.

www.lloydsbankinggroupontalent.com

London Business School

In the heart of the world's most thriving, cosmopolitan centre and with an international presence, London Business School offers an environment to stimulate, inspire and challenge students to transform their individual and business performance.

Consistently ranked among the top ten business school's in the world, London Business School is a leader in the field of business education and offers a range of world-class postgraduate degrees and executive education programmes. London Business School's faculty are paramount to London Business School's international academic and business success.

The connection between cutting-edge research, real-life experience and class interaction provides access to an unmatched diversity of thought, delivering a powerful learning experience. All London Business School degree programme graduates join our global community of more than 32,000 alumni and are able to benefit from the wealth of knowledge, business experience and worldwide networking opportunities that this provides.

London Business School's MBA programme was ranked number one in the world for the third year running in the annual Financial Times 2011 MBA ranking.

Job Functions/Vacancies

We offer the following Masters Programmes:
  - Masters in Management (MIM)
  - Global Masters in Management (GMiM)
  - Masters in Analytics and Management (MAM)
  - Masters in Financial Analysis (MiFA)

Subjects

Economics & Finance; Management; Mathematics & Statistics

London Business School does not offer internships/vacation work.
London Business School is happy to receive CVs at the Fair.

www.london.edu/
Love the Oceans

Love the Oceans is a non-profit marine conservation organisation working in Guinjata Bay, Mozambique since 2014. Guinjata Bay, whilst home to a huge host of marine life, has never been studied in depth for any prolonged amount of time. Love The Oceans hopes to protect and study the diverse marine life found here, including many species of sharks, rays and the famous humpback whales. We use research, education and diving to drive action towards a more sustainable future. Our ultimate goal is to establish a Marine Protected Area for the Inhambane Province in Mozambique, achieving higher biodiversity whilst protecting endangered species.

We offer a cutting edge, ethically sound, volunteer program that gives individuals the chance to work alongside our marine biologists and the local community, helping with conservation, through research, education and diving over a 2 – 6 week period.

Job Functions/Vacancies

- Science Research Volunteer
- Marine Conservation Volunteer
- Marine Conservation Intern

Subjects

Any subject

Love the Oceans offers internships.

Love the Oceans is happy to receive CVs at the Fair.

https://lovetheoceans.org/

Merkle

Merkle is an innovative, data-driven digital marketing agency. We focus on the use of data, analytics, and technology to enable internationally recognised search, programmatic, analytics, and conversion rate optimisation.

Merkle’s client roster incorporates many top-tier global brands, including:

- Tesco
- Warner Bros.
- Screwfix
- House of Fraser
- The Royal British Legion

This year, Merkle was recognised as Performance Agency of the Year at the Drum Search Awards, UK Biddable Team of the Year at the UK Biddable Media awards and named as Bing’s European Partnership of the Year.

This people-centric approach has always been a fundamental tenet of Merkle’s ideology. We know that our staff are our most important asset so we are dedicated to ensuring we attract, retain and (most importantly) develop the best talent. One way we achieve this is by focusing on specialisms; we encourage all staff to follow their interests, develop deep knowledge and take risks. To support this, we have an in-house academy who ensure the constant development of each employee right from the moment you join.
We’ve hired over 100 analytical graduates in the past year, and now we’re seeking new recruits from all degree disciplines to join us. You’ll work alongside bright and talented people, receive fantastic training and have clear career growth opportunities. We’re proud of our unique and wholesome culture, built on honourable, straightforward values. For a sneak peak of what it’s like to work here follow our Instagram: @merkleuk.

**Job Functions/Vacancies**

Digital marketing and Analytics roles.

**Subjects**

Any subject

Merkle offers summer internships.
Merkle does not wish to receive CVs at the Fair.

[www.merkleinc.com/emea/](http://www.merkleinc.com/emea/)

---

**PA Consulting**

An innovation and transformation consultancy, we believe in the power of ingenuity to build a positive human future in a technology driven world. We’re different from other consultancies because we spend our time combining innovative thinking and breakthrough technologies to progress further, faster. And now we’re looking for graduates, interns, industrial placement students with a fresh take on our business to continue this legacy.

With 25 offices in 14 different countries, we’re a truly global firm. And since partnering with The Carlyle Group – one of the world’s most successful investors – we’re seeing our international reach extend to more markets and business opportunities than ever before.

We’re in the perfect position to achieve enduring results. What could an enquiring mind like yours achieve in a culture like ours?

**Job Functions/Vacancies**

- Financial Services
- Strategy
- Business Design

**Other Information** eg specific requirements; application method; closing date

Unfortunately, we cannot provide sponsorship for international students.

**Please see info for application process below.**

Our assessment process is designed to test candidates against our skills and competencies. At the same time, it's your opportunity to meet us, experience our culture and find out more about the role and life at PA.

**Step 1.** Online application

**Step 2.** Online testing

**Step 3.** Telephone interview

**Step 4.** Assessment day

**Step 5.** Senior management competency-based interview
Subjects
Geography; Management; Mathematics & Statistics; Physics & Astronomy; Psychology & Neuroscience

PA Consulting offers internships/vacation work.
PA Consulting does not wish to receive CVs at the Fair.
https://careers.paconsulting.com/

Procter & Gamble

Nearly five billion times a day, P&G brands such as Ariel®, Fairy®, Gillette®, Head & Shoulders®, Oral-B® and Pampers® touch people's lives globally.

P&G is one of the world’s largest consumer goods companies, with employees from over 140 countries, and operations in approximately 70 countries. P&G aspires to build a better world for all of us - with equal voice and equal representation for everyone and by being a leader in environmental sustainability.

P&G offers a career with responsibility, and a variety of challenging roles that develop skills alongside support from training and coaching. P&G recruits the finest people and develops talent almost exclusively from within. Following a successful internship, placement or career academy, P&G hires graduates into permanent roles with the expectation that they become one of P&G’s future leaders... maybe even the next CEO.

Job Functions/Vacancies
- Sales
- Marketing

Other Information eg specific requirements; application method; closing date

P&G SALES GRADUATE ROLE 2019
- Application deadline: 19/11/2019

P&G MARKETING SUMMER INTERNSHIP 2019
- Application deadline: 30/11/2019

P&G SALES SUMMER INTERNSHIP 2019
- Application deadline: 31/01/2019

Subjects
Any subject

P&G offers internships/vacation work.
P&G is happy to receive CVs at the Fair.
www.pgcareers.com/
PwC

We’re one of the world’s leading professional services organisations.

From 158 countries, we help our clients, some of the most successful organisations on the globe, as well as its most dynamic entrepreneurs and thriving private businesses, to create the value they want. We help to measure, protect and enhance the things that matter most to them.

No matter which area of the business you choose to join, all routes offer the same deal. The opportunity to grow as an individual, to meet new people, and build lasting relationships that will stay with you for life. Your hard work will be rewarded with a competitive salary and a personally tailored benefits package.

**Job Functions/Vacancies**

We have opportunities in each of our business areas:

- Actuarial
- Assurance
- Consulting
- Deals
- Tax
- Technology

**Other Information eg specific requirements; application method; closing date**

We welcome applications from all degree disciplines. You'll need a 2.1 or above to apply.

**Subjects**

Any subject

PwC offers internships/vacation work.
PwC does not wish to receive CVs at the Fair.

www.pwc.co.uk/

---

**Royal College of Psychiatrists**

The Royal College works to secure the best outcomes for people with mental illness, learning difficulties and developmental disorders by promoting excellent mental health services, training outstanding psychiatrists, promoting quality and research, setting standards and being the voice of psychiatry.

**Job Functions/Vacancies**

Medicine- Psychiatry Speciality Training

**Other Information eg specific requirements; application method; closing date**

Medical Degree required.
Psychiatry Training:
Core trainee x 3 years
Higher trainee x 3 years
Sub specialise:
- Liaison
- Child – Adolescent
- Old age
- Forensic
- Addictions etc

Subjects
Any arts subject; Any science subject; Medicine; Psychology & Neuroscience; Social Anthropology

Royal College of Psychiatrists offers internships/vacation work (on request).
Royal College of Psychiatrists does not wish to receive CVs at the Fair.
[https://www.rcpsych.ac.uk/](https://www.rcpsych.ac.uk/)

Ruffer LLP
At Ruffer, we do one thing. We manage money on a discretionary basis for private clients, trusts, charities, pension funds and collective investment schemes. We have been investing our clients’ money the same way since the firm was founded by Jonathan Ruffer in 1994.

Our aim is to deliver positive returns, regardless of how the financial markets perform.

Ruffer exists to provide investment performance and service that put our clients first. We look for people who believe in what we are trying to do – and who want to help us do it better.

We offer three types of role within our graduate programme. An investment and client focused role in the Front Office, an analytical role in our Research team and a Technology role in our agile development teams. A summer associate programme and internships are also available.

Ruffer is a welcoming place. Somewhere you can play to your strengths and develop a fulfilling career. At Ruffer, who you know doesn't matter, what you know is important, but the decisive factor is who you are.

Job Functions/Vacancies
Three Graduate Programmes:
- Front Office
- Research
- Technology
Summer associate programme and internships also available

*Other Information eg specific requirements; application method; closing date*

Applications for our three graduate programmes open on Monday 17 September and close on Monday 5 November 2018, please submit a CV and a cover letter.
**Subjects**

Any subject

Ruffer LLP offers internships/vacation work.
Ruffer LLP is happy to receive CVs at the Fair.

[www.ruffer.co.uk/about/graduate-recruitment](http://www.ruffer.co.uk/about/graduate-recruitment)

---

**ScotGrad – graduate jobs and summer placements across Scotland**

ScotGrad offers rolling recruitment throughout the year to paid project-based graduate fixed-term jobs (6-12 months) and summer student placements (8-12 weeks) in small and medium sized enterprises (SMEs), social enterprises, and charities across Scotland.

We recruit to vacancies in all sectors exclusively in Scotland.

**Job Functions/Vacancies**

For more information and to view and apply to our vacancies visit [www.ScotGrad.co.uk](http://www.ScotGrad.co.uk)

**Subjects**

Any subject

ScotGrad offers summer internships.

ScotGrad does not wish to receive CVs at the Fair.

[www.ScotGrad.co.uk](http://www.ScotGrad.co.uk)

---

**Teach First**

Teach First is a charity working to end educational inequality. Since 2002, we've found and developed thousands of talented people to teach and lead in schools facing the greatest challenges, helping to change the lives of more than a million disadvantaged children. Young people from disadvantaged backgrounds in this country are being let down by one of the most unfair education systems in the developed world, and the knock-on effect of this injustice lasts a lifetime. It's a cycle we’re determined to break, but we need your help.

On our two-year Leadership Development Programme, we’ll support you to become a qualified teacher through a fully-funded Postgraduate Diploma in Education and Leadership. By training on the job, you’ll have an immediate impact on the lives of the young people who need you the most. And, whether you choose to remain in the classroom or pursue another career after the programme, you’ll benefit from Teach First’s influential network of organisations and businesses who share our commitment to ending educational inequality and value the skills and experience our participants gain.

Could you help us reach the day when no child’s educational success is limited by their background?
Job Functions/Vacancies

We also offer two further undergraduate programmes; Insight and Taster.

Our award-winning Insight Programme is a paid, two-week internship where you'll get training on leadership and teaching, and where you'll step into the classroom to deliver your own lesson at one of our partner schools. The programme is available to students in their penultimate year at university who have a science, technology, engineering or maths (STEM) background. And you could finish the internship with an offer to start our career-defining scheme, the Leadership Development Programme, when you graduate. Find out more about our Insight Programme.

Designed for undergraduates in their early years of study, our two-day Taster Programme offers interactive workshops to help you develop key employability skills like problem-solving, communication and self-evaluation—and to show you how you could use these skills every day to help the country's most disadvantaged young people. You'll work with like-minded undergraduates to develop and deliver a mini lesson to pupils from one of our partner schools. And you'll get an insider's view of our efforts to end educational inequality, hearing first-hand accounts of what it's like on our graduate opportunity, the Leadership Development Programme.

Other Information eg specific requirements; application method; closing date

We're now open for applications to join our Leadership Development Programme in 2019. Submit application early, to secure an assessment centre date before the end of October and we'll guarantee to offer EITHER your preferred curriculum area OR guarantee to place you in your top 3 location preferences.

This is the best time of year to apply - and we currently have best availability for subjects, teaching locations and assessment centre dates. There is no other time in the year where we have this much availability. We offer places on a first come, first served basis. This means that subjects and local areas will close as they fill.

Subjects

Any numerate subject; Any science subject; Any arts subject; Biology; Chemistry; Computer Science; Divinity/Theology; Economics & Finance; English; Geography; Geosciences, History; International Relations; Management; Mathematics & Statistics; Medicine; Modern Languages; Physics & Astronomy; Psychology & Neuroscience

Teach First offers internships/vacation work.

Teach First does not wish to receive CVs at the Fair.

www.teachfirst.org.uk/

Teaching Makes People

HAVE YOU GOT WHAT IT TAKES TO BE A GREAT TEACHER?

Being a successful teacher requires a broad combination of skills, attributes and qualifications. It requires passion, commitment, enthusiasm, creativity and the ability to prepare and deliver lessons that are relevant, interesting and accessible. It's challenging too; from the first time you stand in front of a class until your very last lesson, it will constantly push you to find new and inventive ways to present your specialist subjects.

THE BENEFITS

There's a competitive salary, excellent pension scheme, career development prospects and generous holiday entitlement but it's also a career that offers real challenge. After all, how many jobs out there give you the real chance to inspire the next generation? It's no surprise that teaching regularly rates extremely high for job satisfaction.
REGISTER YOUR INTEREST
Visit the Teaching Makes People stand to find out more and we’ll help you answer all your questions and set you out on the right career path.

Job Functions/Vacancies
PDGE in teaching

Subjects
Any subject; Any numerate subject; Biology; Chemistry; Classics; Computer Science; English; Geography; History; International Relations; Mathematics & Statistics; Modern Languages; Physics & Astronomy

Teaching Makes People does not offer internships/vacation work.
Teaching Makes People does not wish to receive CVs at the Fair.

https://teachinscotland.scot/teaching-makes-people/

TPP

TPP is a market leading UK based IT company, dedicated to delivering innovative software solutions to the UK healthcare industry. After 21 years of success, we now operate on an international scale with projects ongoing across the Middle East and China.

TPP has been consistently recognised as an outstanding graduate employer. In 2014 and 2015 we placed first in The Sunday Times 100 Best Small Companies To Work For. Most recently, we were named ‘Top Company For Graduates To Work For’ 2016/17 by The JobCrowd.

Job Functions/Vacancies
• Software Developer
• Software Developer Summer Internship (2019)
• Account Team
• Account Team – Mandarin Speaker
• Marketing & Communications
• Graduate Analyst
• Graduate Analyst – Mandarin Speaker
• Technical Operations, Software Support Analyst

Other Information eg specific requirements; application method; closing date
All requirements are stated on our website for the individual roles – www.tpp-uk.com/careers

To apply, please email your CV to careers@tpp-uk.com and specify:
• Which university you attended
• Your degree classification
• All individual GCSE and A Level subjects and grades
• Where you heard about the job
Subjects

Any subject

TPP offers internships/vacation work.
TPP does not wish to receive CVs at the Fair.

www.tpp-uk.com/careers

University of St Andrews – CAPOD
(Centre for Academic, Professional and Organisational Development)

Professional Skills Curriculum (PSC)

CAPOD aims to develop the academic, professional and IT skills of all St Andrews students.

Today you can learn more about the Professional Skills Curriculum (PSC). A free programme open to all students, to help you develop the skills employers value.

The PSC is built around 11 key graduate skills, and participants can work towards a PSC Award which is displayed on their degree transcript.

University of St Andrews – Postgraduate Admissions

The University of St Andrews is the oldest University in Scotland and the 3rd oldest in the UK. Consistently ranked amongst the top-5 universities in the UK, St Andrews is renowned for its teaching excellence and the impressive range of research conducted by our staff.

We have 21 departments offering over 100 taught Masters programmes and all departments offer PhD level courses also.

Unusually for a UK university, approximately half of our 1,700 graduate students are typically involved in research-based courses of 2 or 3 years duration. The others are typically studying towards a taught Masters degree which normally takes one year to complete.

Most taught courses require 2 semesters of full-time study, followed by a period of research, which culminates in the submission of a dissertation of up to 15,000 words. Thus, a one year programme is normally 9 months of teaching followed by 3 months of supervised research and writing-up to finish.

Our PhD programmes are normally 3 years duration but the majority of candidates complete a preparatory year-long programme first. Prospective research students are advised to contact the department of interest in the first instance.

A list of all available programmes, entry requirements and how to apply can be found on the University website - https://www.st-andrews.ac.uk/subjects/study-options/pg/
Work Shadowing; Santander SME Internship Schemes

Offering a variety of paid and unpaid work experience opportunities, throughout the semester and during semester breaks, to students of all years and academic subjects. Our stand will be complete with application and event dates.

Work Shadowing:

Come along to the Careers Fair to find out more about the Work Shadowing Programme, offering opportunities to shadow alumni, staff and friends of the university.

Our Winter, Spring and Summer shadowing programmes offer global shadowing opportunities during semester breaks, for a length of time agreeable between you and your host.

Our Managers Work Shadowing Programme runs during each semester, offering shadowing opportunities with staff across the University so that you can gain a real behind the scenes view of St Andrews.

Finally, our Career Conversations Programme, also running across semesters, offers a chance to sit down and have a chat with current Master’s and PhD students. If you’ve ever wanted to find out what a life in academia looks like, then this is the programme for you!

Santander Internships Scheme:

Come along to the Careers Fair to find out more about our Winter, Spring and Summer internship opportunities. Our Winter internships offer 3-week, full time paid opportunities in SMEs across the UK. The summer scheme offers opportunities ranging from 3-10 weeks, and both schemes come complete with personal development opportunities and activities.

Not sure you want to commit to a summer internship straight away? Our Winter internships scheme and Santander Spring Taster are fantastic ways to spend less time in an SME, whilst still getting to grips with the organisation’s mission and aims.

For more information on any of our fantastic work experience programmes (whether you’re a student, employer or alum), please contact Sam at workshad@st-andrews.ac.uk, internships@st-andrews.ac.uk, or pop along and speak to Sarah or Sam at the Careers Fair!

Zopa Ltd

At Zopa, we’re shaping the future of finance.

We offer simple loans and smart investments that help people take control of their finances and do more with their money. In the 12 years we’ve been in business, we’ve helped more than 60,000 people lend over £3 billion to 246,000 UK consumers.

And our journey’s only just beginning. In November 2016 we announced our plans to build a next generation bank so that we can bring a greater range of smart, ethical finance products to even more people.

Job Functions/Vacancies

Graduate Analyst (20 places) across London and Barcelona at starting graduate salary £40k/£35 pa, respectively.

Summer Intern (10 places, 8 weeks in July & August) across London and Barcelona at starting graduate salary £40k/£35 pa, respectively.
Other Information eg specific requirements; application method; closing date

Who are analysts?

Analysts are the people that come up with strategies to drive our business forward. They’re analytical, confident with numbers, and have a passion for problem solving. They use data to generate insights, and then use these insights to identify opportunities in the market and think creatively to come up with new strategies and products. They work closely with our tech teams to figure out how we can use technology to come up with new ways of doing things. They then present their findings to our senior leaders, and then see their projects through to completion.

What do Analysts do?

You could be working on a huge range of different projects across the business, from figuring out how we should enter new markets or what our new products should look like, to deciding our pricing strategy or optimising how much we should bid in our Google sponsored search campaigns.

- Most of our graduates have a 2:1 or better in a numerate subject.

  What’s more important to us is that you’re:

- A doer. If you see a better way of doing things you make it happen!
- Smart, numerate, analytical and great at problem solving.
- Passionate about business and technology

We are coming on campus on Thursday 1 November to meet you again and we are running on-campus interviews on Friday 2 November.

Subjects

Any subject

Zopa offers internships/vacation work.

Zopa is happy to receive CVs at the Fair.

https://www.zopa.com/about/careers